

 LoRa™ Alliance Member



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# LoRa for Smart Hong Kong

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# Introduction

- LoRa Technology for IoT •
- International deployments •
- LoRa Regulatory Issues •
- Pixel Networks first public LoRaWAN network in Hong Kong •
- LoRa use cases •

# LPWAN Technology

## LPWAN

- Low cost devices (radio, sensor and MCU)
- Low power – typically battery powered
- Low data rate requirement from devices
- Unlicensed spectrum – low cost

Key point: makes possible new applications

# LoRa Technology

- LoRaWAN = Long Range WAN •
- Spread spectrum to achieve robustness to interference and/or long range •
- Class A, B and C devices •
- Unlicensed band •
- Well defined network architecture •
- Supported by the LoRa Alliance with over 460 member companies •

# LoRa International Experience

## Nationwide Networks announcements:

- KPN, Netherlands •
- Orange, France •
- KT, Korea •
- Tata, India •
- Senet, US •

There are over 37 public networks announced  
and >250 trials ongoing

# LoRa International Pricing

## Example pricing:

2Euro per month for 10 uplink messages per day (KPN) •

## Key issues:

How much network capacity will be consumed •



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# LoRa Unlicensed/ISM Band

EU: 868MHz/433MHz •

US: 915MHz •

CN: 779MHz/470MHz •

Asia: Different subsets of 915MHz •

Hong Kong: 920-925MHz •

AS923: Asia bands harmonization underway •



# Asia LoRa Unlicensed Band

Country	ISM Band
Brunei	923-925 MHz
Cambodia	923-925 MHz
Hong Kong	920-925 MHz
Indonesia	923-925 MHz
Japan	920-928 MHz
Korea	920-923MHz
Laos	923-925 MHz
New Zealand	915-928 MHz
Singapore	920-925 MHz
Taiwan	922-928 MHz
Thailand	920-925 MHz
Vietnam	920-925 MHz

Source LoRa Alliance, LoraWAN Regional Parameters document.





# LoRa Modulation

DataRate	Configuration	Indicative physical bit rate [bit/s]
0	LoRa: SF12 / 125 kHz	250
1	LoRa: SF11 / 125 kHz	440
2	LoRa: SF10 / 125 kHz	980
3	LoRa: SF9 / 125 kHz	1 760
4	LoRa: SF8 / 125 kHz	3 125
5	LoRa: SF7 / 125 kHz	5 470
6	LoRa: SF7 / 250 kHz	11 000
7	FSK: 50 kbps	50 000



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# What we are doing?

Public wireless IOT Network  
for any industry

LoRa™





# Current landscape

## Clients Need smart:



AGRICULTURE



MONITORING



PARKING



METERING



HOME / CITY



SECURITY

## THE MARKET OFFERS:

### Connectivity:

GSM, WIFI, LPWAN, zIGBEE, UNB

### hardware:

Sensors, meters, actuators

### Software platforms:

Actility, Orbiwise, Lorient, etc.

## Challenges:



Compatibility

Connectivity Data

Processing

Charging Structure

Support

THIS IS NOT  
WHAT CLIENTS  
WANT



# CONCEPT

## Clients Need smart:



## Pixel network Offers:

**Connectivity:**  
OWN LPWAN NETWORK

**hardware:**  
3-rd party distribution  
own r&d projects

**Software platform:**  
UNIFIED SOLUTION

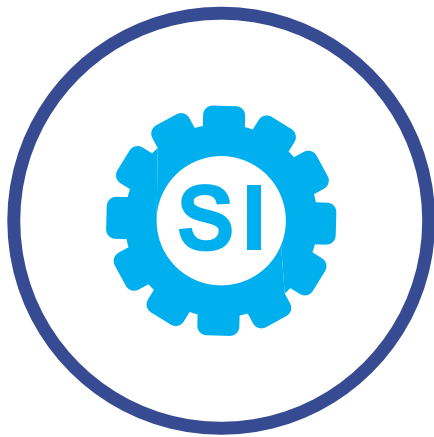
## Challenges resolved:

- Compatibility ✓
- Connectivity Data ✓
- Procesing ✓
- charging Structure ✓
- Support ✓

VERTICAL SOLUTIONS

# Pixel Networks

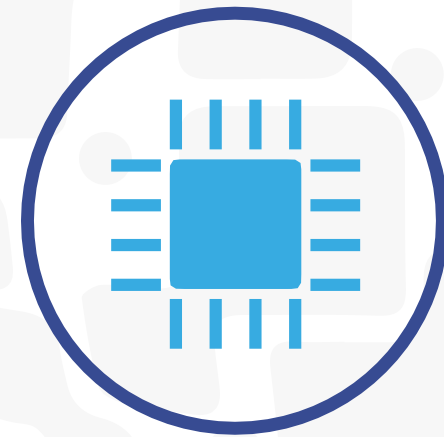
## PIXEL NETWORKS MODES OF OPERATION:



**SYSTEM INTEGRATOR**  
(PRIVATE DEPLOYMENTS),  
INCLUDING SOFTWARE  
CUSTOMISATION TEAM



**PUBLIC NETWORK  
OPERATOR**



**HARDWARE  
DISTRIBUTOR**



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# LoRa Use Cases



**AMR**  
(GAS, ELECTRICITY, WATER)



**TRACKING**



**ENVIRONMENTAL  
MONITORING**



**SMART CITY**  
(PARKING, TRAFFIC  
CONTROL, PUBLIC SERVICES)



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